

Massachusetts CLOSED Guaranteed Issue Nongroup Membership 1
as of December 31, 2007

Nongroup Subscribers by Age	Individual Subs	Percent of Total Buyers	All Other (Family) Subs	Percent of Total Buyers	Total Market Buyers	Percent of Total Buyers
zero - 19	33	0.2%	-	0.0%	33	0.2%
20 - 29	1,871	14.0%	107	0.8%	1,978	14.8%
30 - 39	1,763	13.2%	1,064	8.0%	2,827	21.1%
40 - 49	1,592	11.9%	1,200	9.0%	2,792	20.9%
50 - 59	2,215	16.6%	890	6.7%	3,105	23.2%
60 - 64	2,001	15.0%	473	3.5%	2,474	18.5%
65 - over*	144	1.1%	29	0.2%	173	1.3%
Total	9,619	71.9%	3,763	28.1%	13,382	100%

Total Single Subscribers	9,619
Total Family Subscribers	3,763
Average Family Size	3.3

Nongroup Members by County and Age	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
	Members as of 12/31/07	Members as of 12/31/07	Members as of 12/31/07	Members as of 12/31/07	Members as of 12/31/07	Members as of 12/31/07	Members as of 12/31/07	Members as of 12/31/07	Members as of 12/31/07	Members as of 12/31/07	Members as of 12/31/07	Members as of 12/31/07	Members as of 12/31/07	Members as of 12/31/07	Members as of 12/31/07
zero - 19	277	80	379	54	699	44	119	71	1,317	64	765	613	181	492	5,155
20 - 29	112	52	197	18	306	38	64	44	743	33	291	215	241	211	2,565
30 - 39	214	69	257	46	436	29	90	67	1,013	68	422	365	384	311	3,771
40 - 49	209	65	218	33	488	29	83	55	1,074	39	457	321	347	285	3,703
50 - 59	262	80	261	39	491	52	112	70	1,086	43	439	289	281	295	3,800
60 - 64	259	57	230	36	355	29	108	52	689	25	319	258	172	226	2,815
65 - over	7	7	7	1	15	1	4	2	71	-	28	15	24	13	195
Total	1,340	410	1,549	227	2,790	222	580	361	5,993	272	2,721	2,076	1,630	1,833	22,004

¹ Represents membership in closed guaranteed issue nongroup health plans subject to M.G.L. c. 176M issued by a carrier after November 1, 1997 but before July 1, 2007, excluding membership in closed guaranteed issue health plans available only on a group conversion basis.